

# Investment Summary Top Shelf City, State

#### **Executive Highlights**

#### 1. Top Shelf Overview

The Project will be a 3 story, 79 unit luxury apartment complex located west of downtown Denver near Sloan Lake. The project will include a basement level parking garage, a courtyard for resident use, and three levels of residences with additional parking available outside of the building. Several factors, including multiple redevelopments of existing projects in the neighborhood, proximity to downtown, and ease of access to the Rocky Mountains all provide a promising outlook to this project.



#### 2. Strong Wage Growth

The Mile High City's growing economy and population have driven up real estate sales nearly every month in the past five years. Employment growth has accelerated in almost a straight line since the start of 17Q4. In August 2018, annual employment growth came in at 2.8% (41,000 jobs), sharply up from a recent low of 1.7% in September 2017 (25,000 jobs).



#### 3. Location

The Project site provides a close proximity to downtown Denver, including easy access to Pepsi Center, Sloan Lake, Elitch Gardens, Mile High Stadium, LoDo, and Downtown. This up and coming neighborhood is poised for explosive growth as many lots in the area are undergoing redevelopment. The broader Denver metro has become a premier destination for educated Millennials, and net migration and total employment growth remain well above the national average.<sup>1</sup>

#### 4. Property Description

Level 1: 35 luxury apartments featuring courtyard views and upgraded amenities.

Levels 2-3: 44 luxury apartments featuring balconies, views of the courtyard, and large windows.

General Information			
Property Type	Multifamily		
Location	City, State		
Building SF	113,435 SqFt		
# of Units	175		

Financial Information			
Development Cost	\$28,963,731		
Cost Per Unit	\$165,507/Unit		

Sale Assumptions		
Last Sale Date	Jun-24	
Gross Sale Proceeds	\$36,721,233	
Gross Sale Price / Unit	\$209,836/Unit	

Returns Summa	ry
Unlevered IRR	9.8%
Unlevered Peak Capital	\$27,536,518
Unlevered Net Profit	\$13,655,065
Unlevered Profit Multiple	1.5x
Levered IRR	18.5%
Levered Peak Capital	\$5,740,933
Levered Net Profit	\$6,996,226
Levered Profit Multiple	2.2x
Investor IRR	15.9%
Investor Peak Capital	\$4,879,793
Investor Net Profit	\$4,988,161
Investor Profit Multiple	2.0x

Waterfall Assumptions		
Limited Partner Contribution %	85.0%	
General Partner Contribution %	15.0%	
First Hurdle	9.0%	
First Cash Flow	30.0%	
Second Hurdle	12.0%	
Second Cash Flow	40.0%	
Third Hurdle	14.0%	
Third Cash Flow	45.0%	
Second Hurdle Second Cash Flow	12.0% 40.0% 14.0%	

Contact Information		
Contact	contact@contact.com	



# Investment Summary Top Shelf City, State

	A	nnual Cashflow	Summary				
	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Effective Gross Income	\$0	\$0	\$887,826	\$2,188,737	\$2,341,345	\$2,410,547	\$7,828,455
Operating Expenses	0	0	(625,086)	(680,141)	(700,549)	(718,801)	(2,724,577)
Net Operating Income	\$0	\$0	\$262,740	\$1,508,596	\$1,640,796	\$1,691,746	\$5,103,878
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Project Management Fee	\$0	\$0	(\$8,878)	(\$21,887)	(\$23,413)	(\$24,105)	(\$78,285)
Capital Expenditures Reserve	0	0	(20,085)	(52,382)	(57,368)	(59,089)	(188,924)
Cashflow after Vacancy & Reserve	\$0	\$0	\$233,777	\$1,434,326	\$1,560,015	\$1,608,551	\$4,836,669
j							
Land Cost	(\$2,000,000)	\$0	<b>\$</b> 0	\$0	\$0	\$0	(\$2,000,000)
	,						, , ,
Hard Costs	\$0	(\$19,851,125)	<b>\$</b> 0	\$0	\$0	\$0	(\$19,851,125)
Soft Costs	0	(5,592,696)	0	0	0	0	(5,592,696)
Total Construction Costs	\$0	(\$25,443,821)	\$0	\$0	\$0	\$0	(\$25,443,821)
							,
Gross Sale Proceeds	\$0	\$0	\$0	\$0	\$0	\$36,721,233	\$36,721,233
Disposition Costs	0	0	. 0	0	0	(459,015)	(459,015)
Total	\$0	\$0	\$0	\$0	\$0	\$36,262,218	\$36,262,218
Unlevered Cashflow	(\$2,000,000)	(\$25,443,821)	\$233,777	\$1,434,326	\$1,560,015	\$37,870,769	\$13,655,065
Construction Loan Origination Fee	(\$217,228)	\$0	\$0	\$0	\$0	\$0	(\$217,228)
Construction Loan Exit Fee	0	0	0	(325,842)	0	0	(325,842)
Construction Loan Interest Expense	0	(338,774)	(964,539)	(492,130)	0	0	(1,795,442)
Construction Proceeds	0	20,758,890	638,066	325,842	0	0	21,722,798
Construction Principal Repayment	0	0	0	(21,722,798)	0	0	(21,722,798)
Working Capital Release	0	0	92,696	0	0	0	92,696
Senior Debt Origination Fee	0	0	0	(108,614)	0	0	(108,614)
Senior Debt Exit Fee	0	0	0	(323,691)	0	0	(323,691)
Senior Debt Interest Expense	0	0	0	(589,647)	0	0	(589,647)
Senior Debt Principal Amortization/Repayment	0	0	0	(21,722,798)	0	0	(21,722,798)
Senior Proceeds	0	0	0	21,722,798	0	0	21,722,798
Refi Debt Origination Fee	0	0	0	(114,856)	0	0	(114,856)
Refi Debt Exit Fee	0	0	0	0	0	(333,684)	(333,684)
Refi Debt Interest Expense	0	0	0	0	(1,040,800)	(1,027,062)	(2,067,862)
Refi Debt Principal Paydown	0	0	0	0	(355,897)	(369,635)	(725,533)
Refi Debt Final Repayment	0	0	0	0	0	(22,245,614)	(22,245,614)
Refi Proceeds	0	0	0	22,971,147	0	0	22,971,147
Mezz Debt Proceeds	0	1,500,000	0	0	0	0	1,500,000
Mezz Debt Interest Pay	0	0	0	0	0	(874,669)	(874,669)
Mezz Debt Principal Amortization/Repayment	0	0	0	0	0	(1,500,000)	(1,500,000)
						, ,	,
Levered Cashflow	(\$2,217,228)	(\$3,523,705)	\$0	\$1,053,737	\$163,317	\$11,520,104	\$6,996,226

#### Error Check

Annual Cashflow Summary (M		A
	Monthly CF	Annual CF
Effective Gross Income	<b>~</b>	<b>~</b>
Total Operating Expenses	<b>~</b>	<b>~</b>
Net Operating Income	✓	<b>~</b>
Project Management Fee	✓	$\checkmark$
Capital Expenditures Reserve	✓	$\checkmark$
Cashflow after Vacancy & Reserve	✓	$\checkmark$
Land Cost	✓	<b>~</b>
Hard Costs	✓	<b>~</b>
Soft Costs	✓	$\checkmark$
Total Construction Costs	✓	$\checkmark$
Gross Sale Proceeds	✓	<b>~</b>
Disposition Costs	✓	$\checkmark$
Total	<b>✓</b>	<b>✓</b>
Unlevered Net Cashflow	<	<
Construction Loan Origination Fee	<b>√</b>	<b>√</b>
Construction Loan Exit Fee	<b>V</b>	V
Construction Loan Interest Expense	ý	V
Construction Proceeds	<b>~</b>	<b>V</b>
Construction Principal Repayment	<b>V</b>	<b>V</b>
Working Capital Release	<b>~</b>	<b>V</b>
Senior Debt Origination Fee	✓	$\checkmark$
Senior Debt Exit Fee	✓	$\checkmark$
Senior Debt Interest Expense	✓	$\checkmark$
Senior Debt Principal Amortization/Repayment	✓	$\checkmark$
Senior Proceeds	✓	$\checkmark$
Refi Debt Origination Fee	✓	$\checkmark$
Refi Debt Exit Fee	✓	$\checkmark$
Refi Debt Interest Expense	✓	$\checkmark$
Refi Debt Principal Paydown	* * * * * * * * * * * * * * * * * * *	<b>&gt;</b>
Refi Debt Final Repayment	$\checkmark$	$\checkmark$

Annual Cashflow Summary (Inv		
	Monthly CF	Annual CF
Effective Gross Income	✓.	<b>√</b>
Total Operating Expenses	✓.	✓
Net Operating Income	<b>~</b>	<b>~</b>
Project Management Fee	<b>~</b>	<b>~</b>
Capital Expenditures Reserve	✓	$\checkmark$
Cashflow after Vacancy & Reserve	✓	<b>~</b>
Land Cost	✓	✓
Hard Costs	<b>~</b>	<b>~</b>
Soft Costs	✓	$\checkmark$
Total Construction Costs	✓	<b>~</b>
Gross Sale Proceeds	✓	<b>~</b>
Disposition Costs	✓	$\checkmark$
Total	✓	<b>~</b>
Unlevered Net Cashflow	<	✓
Construction Loan Origination Fee	<b>✓</b>	<b>~</b>
Construction Loan Exit Fee	<b>~</b>	$\checkmark$
Construction Loan Interest Expense	✓	$\checkmark$
Construction Proceeds	✓	<b>Y Y Y Y Y Y Y</b>
Construction Principal Repayment	✓	$\checkmark$
Working Capital Release	✓	$\checkmark$
Senior Debt Origination Fee	✓	$\checkmark$
Senior Debt Exit Fee	* * * * * * * * * * * * * * * * * * *	$\checkmark$
Senior Debt Interest Expense		<b>V</b>
Senior Debt Principal Amortization/Repayment	✓	<b>V</b>
Senior Proceeds	✓.	✓.
Refi Debt Origination Fee	✓.	<b>V</b>
Refi Debt Exit Fee	<b>~</b>	<b>V</b>
Refi Debt Interest Expense	* * * * * * * * * * * * * * * * * * *	<b>~</b>
Refi Debt Principal Paydown	<b>~</b>	<b>V</b>
Refi Debt Final Repayment	<b>~</b>	<b>V</b>

Returns Summary					
	Monthly CF	Annual CF	Waterfall		
Unlevered IRR	✓	$\checkmark$			
Unlevered Peak Capital	✓	$\checkmark$			
Unlevered Net Profit	✓	$\checkmark$			
Unlevered Profit Multiple	✓	<b>✓</b>			
Levered IRR	✓	✓			
Levered Peak Capital	<b>~</b>	$\checkmark$			
Levered Net Profit	✓	$\checkmark$			
Levered Profit Multiple	✓	✓			
Investor IRR			<b>~</b>		
Investor Peak Capital			$\checkmark$		
Investor Net Profit			$\checkmark$		
Investor Profit Multiple			✓		

Construction Debt and Equity				
	Monthly CF	Annual CF		
Debt	✓	$\checkmark$		
Equity	✓	$\checkmark$		

#### Model Outputs

Capital Stack			
Construction Debt	\$21,722,798		
Equity	5,740,933		
Mezz Debt	1,500,000		
Total	\$28,963,731		

Project Co	osts
Land Purchase Price	\$2,000,000
Hard Costs	19,851,125
Soft Costs	5,592,696
Interest Reserve	976,839
Placement Fees	543,070
Total	\$28,963,731

Sources and Uses	of Cash
Sources	
Construction Debt	\$21,722,798
Equity	5,740,933
Mezz Debt	1,500,000
Total Sources	\$28,963,731
Uses	
Land Purchase Price	\$2,000,000
Hard Costs	19,851,125
Soft Costs	5,592,696
Interest Reserve	976,839
Placement Fees	543,070
Total Uses	\$28,963,731

Waterfall Assumptions				
Limited Partner	85.0%			
General Partner	15.0%			
First Hurdle	9.0%			
First Cash Flow	30.0%			
Second Hurdle	12.0%			
Second Cash Flow	40.0%			
Third Hurdle	14.0%			
Third Cash Flow	45.0%			

Unit Mix						
					Market Rent	
Floor Plan	SF	# of Units	<b>%</b>	PSF/Month	/Unit	Total
1BR - A	501	15	6.6%	<b>\$1.55</b>	\$777	\$11,648
1BR - B	528	65	30.3%	1.55	818	53,196
1BR - C	540	20	9.5%	1.55	837	16,740
2BR - A	936	25	20.6%	1.72	1,610	40,248
2BR - B	940	10	8.3%	1.72	1,617	16,168
3BR - A	1,200	15	15.9%	1.80	2,160	32,400
Studio - A	400	25	8.8%	2.35	940	23,500

Top Shelf Total	113,435	175	100.0%	\$12.24	\$8,759	\$193,900
Top Shelf Average	648			\$1.71	\$1,108	\$0

			Annu	al Cashflow Su	ımmary							
	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
Effective Gross Income	\$0	\$0	\$887,826	\$2,188,737	\$2,341,345	\$2,410,547	\$0	\$0	\$0	\$0	\$0	\$7,828,455
Operating Expenses	0	0	(625,086)	(680,141)	(700,549)	(718,801)	0	0	0	0	0	(2,724,577)
Net Operating Income	\$0	\$0	\$262,740	\$1,508,596	\$1,640,796	\$1,691,746	\$0	\$0	\$0	\$0	\$0	\$5,103,878
Project Management Fee	\$0	\$0	(\$8,878)	(\$21,887)	(\$23,413)	(\$24,105)	\$0	\$0	\$0	<b>\$</b> 0	\$0	(\$78,285)
Capital Expenditures Reserve	0	0	(20,085)	(52,382)	(57,368)	(59,089)	0	0	0	0	0	(188,924)
Cashflow after Vacancy & Reserve	\$0	\$0	\$233,777	\$1,434,326	\$1,560,015	\$1,608,551	\$0	\$0	\$0	\$0	\$0	\$4,836,669
Land Cost	(\$2,000,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	<b>\$</b> 0	\$0	\$0	(\$2,000,000)
Soft Costs	\$0	(\$5,592,696)	\$0	\$0	\$0	\$0	\$0	<b>\$</b> 0	<b>\$</b> 0	\$0	\$0	(\$5,592,696)
Hard Costs	0	(19,851,125)	0	0	0	0	0	0	0	0	0	(19,851,125)
Total Construction Costs	\$0	(\$25,443,821)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$25,443,821)
Gross Sale Proceeds	\$0	\$0	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	\$36,721,233	\$0	\$0	\$0	\$0	\$0	\$36,721,233
Disposition Costs	0	0	0	0	0	(459,015)	0	0	0	0	0	(459,015)
Total	\$0	\$0	\$0	\$0	\$0	\$36,262,218	\$0	\$0	\$0	\$0	\$0	\$36,262,218
Unlevered Cashflow	(\$2,000,000)	(\$25,443,821)	\$233,777	\$1,434,326	\$1,560,015	\$37,870,769	\$0	\$0	\$0	\$0	\$0	\$13,655,065
ROC	0.0%	0.0%	0.8%	5.2%	5.7%	5.8%	0.0%	0.0%	0.0%	0.0%	0.0%	17.6%
Construction Loan Origination Fee	(\$217,228)	\$0	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	\$0	\$0	\$0	<b>\$</b> 0	\$0	\$0	(\$217,228)
Construction Loan Exit Fee	0	0	0	(325,842)	0	0	0	0	0	0	0	(325,842)
Construction Loan Interest Expense	0	(338,774)	(964,539)	(492,130)	0	0	0	0	0	0	0	(1,795,442)
Construction Proceeds	0	20,758,890	638,066	325,842	0	0	0	0	0	0	0	21,722,798
Construction Principal Repayment	0	0	0	(21,722,798)	0	0	0	0	0	0	0	(21,722,798)
Working Capital Release	0	0	92,696	0	0	0	0	0	0	0	0	92,696
Senior Debt Origination Fee	0	0	0	(108,614)	0	0	0	0	0	0	0	(108,614)
Senior Debt Exit Fee	0	0	0	(323,691)	0	0	0	0	0	0	0	(323,691)
Senior Debt Interest Expense	0	0	0	(589,647)	0	0	0	0	0	0	0	(589,647)
Senior Debt Principal Amortization/Repayment	0	0	0	(21,722,798)	0	0	0	0	0	0	0	(21,722,798)
Senior Proceeds	0	0	0	21,722,798	0	0	0	0	0	0	0	21,722,798
Refi Debt Origination Fee	0	0	0	(114,856)	0	0	0	0	0	0	0	(114,856)
Refi Debt Exit Fee	0	0	0	0	0	(333,684)	0	0	0	0	0	(333,684)
Refi Debt Interest Expense	0	0	0	0	(1,040,800)	(1,027,062)	0	0	0	0	0	(2,067,862)
Refi Debt Principal Paydown	0	0	0	0	(355,897)	(369,635)	0	0	0	0	0	(725,533)
Refi Debt Final Repayment	0	0	0	0	0	(22,245,614)	0	0	0	0	0	(22,245,614)
Refi Proceeds	0	0	0	22,971,147	0	0	0	0	0	0	0	22,971,147
Mezz Debt Proceeds	0	1,500,000	0	0	0	0	0	0	0	0	0	1,500,000
Mezz Debt Interest Pay Mezz Debt Principal Amortization/Repayment	0	0	0	0	0	(874,669) (1,500,000)	0	0	0	0	0	(874,669) (1,500,000)
			0			(1,500,000)						,
Levered Cashflow	(\$2,217,228)	(\$3,523,705)	\$0	\$1,053,737	\$163,317	\$11,520,104	\$0	\$0	\$0	\$0	\$0	\$6,996,226
Cash on Cash	0.0%	-5.9%	-12.7%	3.6%	2.8%	-11.5%	0.0%	0.0%	0.0%	0.0%	0.0%	
Debt Yield	0.0%	0.0%	1.2%	6.6%	6.7%	7.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
DSCR	0.0x	0.0x	0.3x	1.2x	1.2x	0.7x	0.0x	0.0x	0.0x	0.0x	0.0x	

				Annual Wa	terfall Summa	ary						
	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
Project Cashflow Summary												
Distributable Cash	\$0	\$0	\$233,777	\$1,434,326	\$1,560,015	\$1,608,551	\$0	\$0	\$0	\$0	\$0	\$4,836,669
Land Cost	(2,000,000)	0	0	0	0	0	0	0	0	0	0	(2,000,000)
Construction Costs	0	(25,443,821)	0	0	0	0	0	0	0	0	0	(25,443,821)
Sales Proceeds	0	0	0	0	0	36,262,218	0	0	0	0	0	36,262,218
Fees/Interest/Financing	(217,228)	21,920,117	(233,777)	(380,589)	(1,396,697)	(26,350,665)	0	0	0	0	0	(6,658,839)
Total Project Cashflow	(\$2,217,228)	(\$3,523,705)	\$0	\$1,053,737	\$163,317	\$11,520,104	\$0	\$0	\$0	\$0	\$0	\$6,996,226
Investor Cashflow Summary												
Capital Contributions	(\$5,740,933)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$5,740,933)
Return of Capital	0	0	0	1,053,737	163,317	11,520,104	0	0	0	0	0	12,737,159
Investor Net Cashflow	(\$5,740,933)	\$0	\$0	\$1,053,737	\$163,317	\$11,520,104	\$0	\$0	\$0	\$0	\$0	\$6,996,226
Limited Partner Contributions	(\$4,879,793)	\$0	\$0	\$0	<b>\$</b> 0	\$0	\$0	\$0	\$0	<b>\$</b> 0	\$0	(\$4,879,793)
Limited Partner Distributions	0	0	0	895,677	138,820	8,833,458	0	0	0	0	0	9,867,954
Limited Partner Net Cashflow	(\$4,879,793)	\$0	\$0	\$895,677	\$138,820	\$8,833,458	\$0	\$0	\$0	\$0	\$0	\$4,988,161
General Partner Contributions	(\$861,140)	\$0	\$0	\$0	<b>\$</b> 0	\$0	\$0	\$0	\$0	<b>\$</b> 0	\$0	(\$861,140)
General Partner Distributions	0	0	0	158,061	24,498	2,686,647	0	0	0	0	0	2,869,205
General Partner Net Cashflow	(\$861,140)	\$0	\$0	\$158,061	\$24,498	\$2,686,647	\$0	\$0	\$0	\$0	\$0	\$2,008,065

Hypothetical Investor Cashflow Summary												
	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
Hypothetical Investor (\$500,000)												
Hypothetical Contributions	(\$500,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$500,000)
Hypothetical Distributions	0	0	0	91,774	14,224	905,106	0	0	0	0	0	1,011,104
Hypothetical Net Cashflow	(\$500,000)	\$0	\$0	\$91,774	\$14,224	\$905,106	\$0	\$0	\$0	\$0	\$0	\$511,104

Hypothetical \$500,000 Invest	tor
Hypothetical \$\$	\$500,000
Hypothetical \$%	10.2%

#### Assumptions

General Property & Timing Assur	mptions
Project Name	Top Shelf
Building City, State	City, State
General Partner	General Partner
Limited Partner	Limited Partner
Gross Square Footage (GSF)	113,435 SqFt
Net Square Footage (NSF)	113,435 SqFt
Number of Units	175
Land Cost	\$2,000,000
Parking Stalls	50
Parking Ratio (per Unit)	0.3
Analysis Start Date	Jun-19
Land Purchase Month	0
Soft Costs Start Month	Jul-19
Soft Costs Finish Month	Jun-20
Construction Start Month	Jul-19
Construction Finish Month	Jun-20
Months to Delivery	12
Delivery Month	Jul-20
Working Capital Release Month (Construction Period)	30
Full Occupancy Month	30
Rent Inflation Timing	Annual
Other Income Inflation Timing	Annual
Expense Inflation Timing	Annual

Exit Assum	ptions	
Sale Month		Month 60
Sale Date		Jun-24
Cap Rate		4.75%
NOI at Exit	Forward 12 Mo	\$1,744,259
Gross Sale \$	·	\$36,721,233
Gross Sale \$ / SF		\$324
Gross Sale \$ / Unit		\$209,836
Transaction Costs		1.25%
Months Held After Construction Completion		48 months

W	aterfall Structure	
Waterfall Based On:		Cash Flow
Limited Partner		85.0%
General Partner		15.0%
First Hurdle		9.0%
First Cash Flow	<u></u>	30.0%
Second Hurdle	In Use	12.0%
Second Cash Flow		40.0%
Third Hurdle	In Use	14.0%
Third Cash Flow		45.0%
Fourth Hurdle	Not Applicable	
Fourth Cash Flow		

<sup>© 2019</sup> Top Shelf Models, LLC

Oper	ating Assumptions	
Start Leasing	ating Assumptions	Jul-20
Units Leased / Month		Jui-20 10
Months to Lease		17.5
Date Stabilized		Dec-2
		3.0%
Rent Growth To Delivery		5.0%
	Revenues	
Expense Reimbursement (Per Unit)		\$100
Other Income (Per Unit)		\$450
	Number of Units	\$ / Unit / Month
Parking Income	50 Units	\$25
Blank 2	0 Units	\$0
Blank 3	0 Units	\$0
Blank 4	0 Units	\$0
Blank 5	0 Units	\$0
		•
	Expenses	
Management Fee		3.0%
	Per Unit (Annual)	Monthly Total (all Units)
Repairs & Maintenance	\$300	\$4,375
Monthly Services	\$60	\$875
Utilities	\$300	\$4,375
Advertising & Promotion	<b>\$15</b> 0	\$2,188
Payroll	\$500	\$7,292
Other	<b>\$</b> 400	\$5,833
Real Estate Taxes (Total Project / Yr)	\$257,588	\$21,466
Franchise Tax	0.05%	0.05%
Insurance	<b>\$15</b> 0	\$2,188
Blank 1	\$0	\$0
Blank 2	\$0	\$0
Blank 3	\$0	\$0
Blank 4	\$0	\$0
Blank 5	\$0	\$0
	nses after the NOI	
Project Management Fee		1.0%
C P	Per Unit (Annual)	Monthly Total (all Units)
Capex Reserves	\$300	\$4,375
Mezz	anine Assumptions	
Mezzanine Debt?		Y
Mezzanine Amount		\$1,500,000
Interest Calculation		Actual/360
Interest Rate		12.0%
Implied LTC		5,18%
Mezz Start Month		9.18% Month (
Mezz Start Month		Month (

Mezz End Month

Construction Debt Assumptions	
Loan to Cost	75.0% LTC
LTC Loan Amount	\$21,722,798
Construction Interest Reserve	\$976,839
Term (Stabilized Month)	Month 30
Construction Loan Start Month	Month 0
Construction Loan Payoff Month	Month 30
Fixed Interest Rate?	Y
Interest Calculation	Actual/360
Fixed Rate/Spread over LIBOR	4.5%
LIBOR Cap	6.0%
LIBOR Floor	0.0%
Financing Fee 1.0%	\$217,228
Exit Fee (If prepaid)	1.5%

Permanent Debt Assu	mptions
Convert?	Y
Conversion Method	Construction
IO / AMO?	AMO
Amortization period	30
Perm Debt Start Month	Month 30
Perm Debt Payoff	Month 36
NOI at Debt Acquisition	\$1,616,080
Loan To Value	80.0%
Cap Rate For LTV	5.0%
Loan Amount	\$21,722,798
Fixed Interest Rate?	N
Interest Calculation	Actual/360
Fixed Rate/Spread over LIBOR	4.5%
LIBOR Cap	6.0%
LIBOR Floor	0.0%
Initial Commitment Fee	0.5%
Exit Fee	1.5%

Refi Debt Assumptions							
Convert?	Y						
Conversion Method (LTV/Permanent)	LTV						
IO / AMO?	AMO						
Amortization period	30						
Refi Debt Start Month	Month 36						
Refi Debt Payoff	Month 60						
NOI at Debt Acquisition	\$1,640,796						
Loan To Value	70.0%						
Cap Rate For LTV	5.0%						
Loan Amount	\$22,971,147						
Loan Fixed?	Y						
Interest Calculation	Actual/360						
Fixed Interest Rate	4.5%						
LIBOR Cap	6.0%						
LIBOR Floor	0.0%						
Initial Commitment Fee	0.5%						
Exit Fee	1.5%						

Month 60

	Yearly Revenue Assumptions										
Year	Expense Inflation	Rent Inflation	Other Income Inflation	Tax Inflation	Concession %	Vacancy %	Bad Debt %	Non-Revenue %			
Year 1	0.0%	0.0%	0.0%	0.0%	0.0%	7.0%	0.0%	0.0%			
Year 2	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 3	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 4	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 5	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 6	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 7	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 8	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 9	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 10	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			
Year 11	3.0%	3.0%	2.0%	2.0%	1.0%	7.0%	2.0%	2.0%			

		sensitivities - Levered	IRR / Levered Multip	ie xit Cap Rate		
		5.25%	5.00%	4.75%	4.50%	4.25%
	Month 48	8.8% / 1.4x	14.1% / 1.7x	19.3% / 2.0x	24.3% / 2.3x	29.2% / 2.7x
	Month 54	10.0% / 1.5x	14.5% / 1.8x	18.9% / 2.1x	23.1% / 2.4x	27.3% / 2.8x
Exit Month	Month 60	10.9% / 1.6x	14.8% / 1.9x	18.5% / 2.2x	22.1% / 2.6x	25.7% / 3.0x
	Month 66	11.6% / 1.7x	14.9% / 2.0x	18.1% / 2.4x	21.3% / 2.7x	24.4% / 3.1x
	Month 72	12.1% / 1.9x	15.0% / 2.2x	17.8% / 2.5x	20.6% / 2.9x	23.3% / 3.3x

Unit Mix

Rent Assumption: Base Assumptions

						Market Rent	
Floor Plan	SF	# of Units	%	PSF/Month	/Unit	Total	Base Assumption
Top Shelf							
1BR - A	501	15	6.6%	\$1.55	\$777	\$11,648	\$1.55
1BR - B	528	65	30.3%	1.55	818	53,196	1.55
1BR - C	540	20	9.5%	1.55	837	16,740	1.55
2BR - A	936	25	20.6%	1.72	1,610	40,248	1.72
2BR - B	940	10	8.3%	1.72	1,617	16,168	1.72
3BR - A	1,200	15	15.9%	1.80	2,160	32,400	1.80
Studio - A	400	25	8.8%	2.35	940	23,500	2.35
Top Shelf Total	113,435	175	100.0%	\$12.24	\$8,759	\$193,900	
Top Shelf Average	648			\$1.71	\$1,108		

#### Construction Budget

Project Budget - Top Shelf - City, State									
Hard Costs:			Total Cost	\$ NSF	<u>\$ unit</u>	Start Date	<b>Duration</b>	End Date	
Structures Hard Costs	\$0	Fixed Amount	\$0	\$0.00	\$0	6/1/2019	24	5/31/2021	
Land Improvements	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
General Requirements	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Builder's Overhead	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
P&P Bond Premium	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
FF&E	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Other Construction Fees-Impact Fees/Permit	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Materials Testing	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Umbrella Insurance	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Hard Cost Contingency	0.0%	% of Hard Costs	0	0.00	0	6/1/2019	24	5/31/2021	
Preliminary Construction Costs	175	GSF	19,851,125	175.00	113,435	7/1/2019	12	6/30/2020	
Su	btotal- Hard Costs		\$19,851,125	\$175.00	\$113,435				
Soft Costs:									
Construction Management Fee	\$0	Fixed Amount	\$0	\$0.00	\$0	6/1/2019	24	5/31/2021	
Architect-Base Building	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Market Study	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
A&E	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Insurance	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Environmental (ESA, Radon)	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Appraisal (Preliminary & Final Reports	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Utility Consumption Analysis	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Supplies	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
General Partner Development Fee	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Independent A&E Cost Review	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Lawyer Fees	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Legal & Organizational Expense	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Title & Recording	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
On-Site Leasing Personnel	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Real Estate Taxes During Construction	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Land Survey	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Developer Fee	0	Fixed Amount	0	0.00	0	6/1/2019	24	5/31/2021	
Soft Cost Contingency	0.0%	% of Soft Costs	0	0.00	0	6/1/2019	24	5/31/2021	
Preliminary Soft Costs	5,500,000	Fixed Amount	5,500,000	48.49	31,429	7/1/2019	12	6/30/2020	
Working Capital			92,696	0.82	530	7/1/2019	12	6/30/2020	
Su	btotal- Soft Costs		\$5,592,696	\$49.30	\$31,958				
Subtotal Hard and Soft Costs			\$25,443,821	\$224.30	\$145,393				

LTC Debt Analy	sis
Land Cost	\$2,000,000
Construction Interest	\$976,839
Financing Fees	\$543,070
Total Budget	\$28,963,731
Debt	\$21,722,798
Mezzanine	\$1,500,000
Equity	\$5,740,933

Loan & Equity Amount Summary							
Total Construction Budget	\$28,963,731						
LTC	75%						
Loan Amount	\$21,722,798						
Equity Amount	\$5,740,933						
Mezzanine Amount	\$1,500,000						

#### Taxes

	Taxes - Top S	helf - City, State	
Land Purchase Price		·	\$2,000,000
Hard Costs			19,851,125
Soft Costs	Include?	N	0
Construction Interest	Include?	N	0
Financing Fees	Include?	N	0
Assessment Percentage			40.0%
Assessed Value			\$8,740,450
Year 1 Millage Rates		(All Millage Rates sh	ould be divided by 100)
County			\$0.2531
City			0.7766
School			1.3104
College			0.1240
Hospital			0.2695
County College			0.2135
Special District			0.0000
Blank 1			0.0000
Blank 2			0.0000
Blank 3			0.0000
Blank 4			0.0000
Blank 5			0.0000
Total			\$2.9471
Stabilized Tax Expense			\$257,588

Monthly CF	Top Shelf City, State	Effective Gross Income	Total Op. Expenses	Building Schedule				•					
Circular Break   No   Month   0   1   2   5   4   5   6   7   8	Monthly CF									1	1		
Parison   Pari	Circular Break	No		•									
Company   Comp							Αμα-19		Oct-19			Ian-20	
Case-Up					Juli 1	Jul 25	11115 17	cep 15	36(1)	1107 27	200 17	Jan 20	100 20
Number of Units Leased   175	Chievered Cashhow												
Number of Units Remaining					0	0	0	0	0	0	0	0	0
Number of Units Remaining													
175													
Compane													
Average Monthly Rent				1/5									
Schecklade Base Renal Revenue   Sa,375,374   \$0													
Schecklade Base Renal Revenue   Sa,375,374   \$0	Revenue												
Fages Reimbarsement   Cohe Income   275,701   College   Cohe Income   275,701   College   Cohe Income   275,701   College   Cohe Income   275,701   College   College   Cohe Income   252,515   College   College   Cohe Income   Cohe Income				\$8,375,374	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Income													
Parking Income   S2,515													
Blank 2   0													
Blank 3   0					0	0	0	0	0		0	0	0
Blank 5   0   0   0   0   0   0   0   0   0													
General Vacancy	Blank 4			0	0	0	0	0	0	0	0	0	0
General Vacancy				·	0						0	0	0
Concessions   (87,649)   0   0   0   0   0   0   0   0   0													
Bad Debt   (175,297)	,				0	0	0	0	0	0	0	0	0
Non-Revenue Units   (175,297)					0	0	0	0	0	0	0	0	0
Effective Gross Income   S7,828,455   \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	Non-Revenue Units				0	0	0	0	0	0	0	0	0
Repairs & Maintenance   (\$226,230)   \$0   \$0   \$0   \$0   \$0   \$0   \$0	Effective Gross Income			\$7,828,455	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Monthly Services	Operating Expenses												
Utilities         (226,230)         0	Repairs & Maintenance			(\$226,230)									
Advertising & Promotion (113,115) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0													
Payroll													
Other         (301,640)         0         <													
Real Estate Taxes         (1,082,912)         0<													~
Franchise Tax													
Insurance   (113,115)													
Blank 1												~	
Blank 2   0   0   0   0   0   0   0   0   0													
Blank 3   0   0   0   0   0   0   0   0   0												Ů.	
Blank 4         0 </td <td></td>													
Blank 5 Management Fee         0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				·								~	
Management Fee         (234,854)         0         \$0													
Total Operating Expenses         (\$2,724,577)         \$0				° I									
Net Operating Income         \$5,103,878         \$0         <													
Project Management Fee         (\$78,285)         \$0	Total Operating Expenses			(\$2,724,577)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cap Ex Reserves (188,924) 0 0 0 0 0 0 0 0 0 0	Net Operating Income			\$5,103,878	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cap Ex Reserves (188,924) 0 0 0 0 0 0 0 0 0	Project Management Fee			(\$78,285)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
				(188,924)									
		e		\$4,836,669	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Building Schedule	1									
Land Purchase	(\$2,000,000)	(\$2,000,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Soft Costs		20	20	20	20	20	20	20	***	
Construction Management Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Architect-Base Building	0	0	0	0	0	0	0	0	0	0
Market Study	0	0	0	0	0	0	0	0	0	0
A&E	0	0	0	0	0	0	0	0	0	0
Insurance	0	0	0	0	0	0	0	0	0	0
Environmental (ESA, Radon)	0	0	0	0	0	0	0	0	0	0
Appraisal (Preliminary & Final Reports	0	0	0	0	0	0	0	0	0	0
Utility Consumption Analysis	0	0	0	0	0	0	0	0	0	0
Supplies	0	0	0	0	0	0	0	0	0	0
General Partner Development Fee	0	0	0	0	0	0	0	0	0	0
Independent A&E Cost Review	0	0	0	0	0	0	0	0	0	0
Lawyer Fees	0	0	0	0	0	0	0	0	0	0
Legal & Organizational Expense	0	0	0	0	0	0	0	0	0	0
Title & Recording	0	0	0	0	0	0	0	0	0	0
On-Site Leasing Personnel	0	0	0	0	0	0	0	0	0	0
Real Estate Taxes During Construction	0	0	0	0	0	0	0	0	0	0
Land Survey	0	0	0	0	0	0	0	0	0	0
Developer Fee	0	0	0	0	0	0	0	0	0	0
Soft Cost Contingency	0	0	0	0	0	0	0	0	0	0
Preliminary Soft Costs	(5,500,000)	0	(458,333)	(458,333)	(458,333)	(458,333)	(458,333)	(458,333)	(458,333)	(458,333)
Working Capital	(92,696)	0	(7,725)	(7,725)	(7,725)	(7,725)	(7,725)	(7,725)	(7,725)	(7,725)
Subtotal: Soft Costs	(\$5,592,696)	\$0	(\$466,058)	(\$466,058)	(\$466,058)	(\$466,058)	(\$466,058)	(\$466,058)	(\$466,058)	(\$466,058)
	(**,**=,***)		(, , ,	(, , ,	(, , , , , , ,	(, , , , , ,	(, , , , , ,	(, , , ,	(, , ,	(, , ,
Hard Costs										
Structures Hard Costs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Land Improvements	0	0	0	0	0	0	0	0	0	0
General Requirements	0	0	0	0	0	0	0	0	0	0
Builder's Overhead	0	0	0	0	0	0	0	0	0	0
P&P Bond Premium	0	0	0	0	0	0	0	0	0	0
FF&E	0	0	0	0	0	0	0	0	0	0
Other Construction Fees-Impact Fees/Permit	0 1	0	0	0	0	0	0	0	0	0
Materials Testing		0	0	0	0	0	0	0	0	0
Umbrella Insurance	0	0	0	0	0	0	0	0	0	0
Hard Cost Contingency	l ő	0	0	0	0	0	0	0	0	0
Preliminary Construction Costs	(19,851,125)	0	(1,654,260)	(1,654,260)	(1,654,260)	(1,654,260)	(1,654,260)	(1,654,260)	(1,654,260)	(1,654,260)
Subtotal: Hard Costs	(\$19,851,125)	\$0	(\$1,654,260)	(\$1,654,260)	(\$1,654,260)	(\$1,654,260)	(\$1,654,260)	(\$1,654,260)	(\$1,654,260)	(\$1,654,260)
Subtotal, Hald Costs	(\$15,631,123)	φ0	(\$1,034,200)	(\$1,034,200)	(\$1,034,200)	(\$1,034,200)	(\$1,034,200)	(\$1,034,200)	(\$1,034,200)	(\$1,034,200)
Construction Total	(\$25,443,821)	\$0	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)
Gross Sale Proceeds	62/ 701 022	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Disposition Costs	\$36,721,233 (459,015)	<b>9</b> 0 0	<b>3</b> 0	0	0	0	0	0	0	0
*		<b>\$0</b>	\$0	\$0	\$0	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Total	\$36,262,218	\$0	\$0	\$0	\$0	\$0	φu	φu	\$0	φU
Unlevered Cashflow	\$13,655,065	(\$2,000,000)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)	(\$2,120,318)
Cumulative Unlevered Cashflow		(2,000,000)	(4,120,318)	(6,240,637)	(8,360,955)	(10,481,274)	(12,601,592)	(14,721,911)	(16,842,229)	(18,962,548)
Unlevered Summary										
IRR 9	.8%									
Multiple	1.5x									
Peak Capital (\$27,536,	518)									
Net Profit \$13,655,0										

Levered Cashflow										
	Total									
Construction Loan Origination Fee	(\$217,228)	(\$217,228)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Construction Loan Exit Fee	(325,842)	0	0	0	0	0	0	0	0	0
Construction Loan Interest Expense	(1,795,442)	0	0	0	0	(5,182)	(12,985)	(21,685)	(29,985)	(35,845)
Construction Proceeds	21,722,798	0	0	0	1,337,251	2,125,500	2,133,304	2,142,003	2,150,303	2,156,164
Construction Principal Repayment	(21,722,798)	0	0	0	0	0	0	0	0	0
Working Capital Release	92,696	0	0	0	0	0	0	0	0	0
Senior Debt Origination Fee	(108,614)	0	0	0	0	0	0	0	0	0
Senior Debt Exit Fee	(323,691)	0	0	0	0	0	0	0	0	0
Senior Debt Interest Expense	(589,647)	0	0	0	0	0	0	0	0	0
Senior Debt Principal Amortization/Repayment	(21,722,798)	0	0	0	0	0	0	0	0	0
Senior Proceeds	21,722,798	0	0	0	0	0	0	0	0	0
Refi Debt Origination Fee	(114,856)	0	0	0	0	0	0	0	0	0
Refi Debt Exit Fee	(333,684)	0	0	0	0	0	0	0	0	0
Refi Debt Interest Expense	(2,067,862)	0	0	0	0	0	0	0	0	0
Refi Debt Principal Paydown	(725,533)	0	0	0	0	0	0	0	0	0
Refi Debt Final Repayment	(22,245,614)	0	0	0	0	0	0	0	0	0
Refi Proceeds	22,971,147	0	0	0	0	0	0	0	0	0
Mezz Debt Proceeds	1,500,000	0	0	716,932	783,068	0	0	0	0	0
Mezz Debt Interest Pay	(874,669)	0	0	0	0	0	0	0	0	0
Mezz Debt Principal Amortization/Repayment	(1,500,000)	0	0	0	0	0	0	0	0	0
Levered Cashflow	\$6,996,226	(\$2,217,228)	(\$2,120,318)	(\$1,403,386)	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Levered Cashflow		(2,217,228)	(4,337,546)	(5,740,933)	(5,740,933)	(5,740,933)	(5,740,933)	(5,740,933)	(5,740,933)	(5,740,933)
Peak Month		0	0	0	1	1	1	1	1	1

Levered Summary											
IRR	18.5%										
Multiple	2.2x										
Peak Capital	(\$5,740,933)										
Net Profit	\$6,996,226										
	•										
Construction											
		Total									
LIBOR Curve		1 otal	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
LIBOR Cap			6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%
LIBOR Floor			0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Fixed/Spread Over LIBOR			4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
Total Interest			4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
Beginning Balance			\$0	\$0	\$0	\$0	\$1,337,251	\$3,462,751	\$5,596,055	\$7,738,058	\$9,888,361
Proceeds		21,722,798	0	0	0	1,337,251	2,125,500	2,133,304	2,142,003	2,150,303	2,156,164
Interest Reserve		976,839	0	0	0	0	5,182	12,985	21,685	29,985	35,845
Interest Expense		(1,795,442)	0	0	0	0	(5,182)	(12,985)	(21,685)	(29,985)	(35,845)
Principal Repayment		(21,722,798)	0	0	0	0	0	o o	o o	0	, o
Ending Balance			\$0	\$0	\$0	\$1,337,251	\$3,462,751	\$5,596,055	\$7,738,058	\$9,888,361	\$12,044,525
		•									
Senior											
LIBOR Curve			0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
LIBOR Cap			6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%
LIBOR Floor			0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Fixed/Spread Over LIBOR			4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
Total Interest			4.6%	4.6%	4.6%	4.6%	4.6%	4.6%	4.6%	4.6%	4.6%
Total Interest			4.070	4.070	4.070	4.070	4.070	4.070	4.070	4.070	4.070
Beginning Balance		Total	\$0	\$0	<b>\$</b> 0	\$0	\$0	\$0	\$0	\$0	\$0
Proceeds		21,722,798	0	0	0	0	0	0	0	0	0
Payment		(733,024)	0	0	0	0	0	0	0	0	0
Interest Expense		(589,647)	0	0	0	0	0	0	0	0	0
Principal Portion		(143,376)	0	0	0	0	0	0	0	0	0
Principal Repayment		(21,579,422)	0	0	0	0	0	0	0	0	0
1 1 1 1		1 ( )									

Ending Balance		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Origination Fee	(\$108,614)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Exit Fee	(323,691)	. 0	0	0	0	0	0	0	0	0
Refi										
LIBOR Curve		0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
LIBOR Cap		6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%
LIBOR Floor		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Fixed/Spread Over LIBOR		4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
Total Interest		4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
Beginning Balance	Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Proceeds	22,971,147	0	0	0	0	0	0	0	0	0
Payment	(2,793,394)	0	0	0	0	0	0	0	0	0
Interest Expense	(2,067,862)	0	0	0	0	0	0	0	0	0
Principal Portion Principal Repayment	(725,533)	0	0	0	0	0	0	0	0	0
Ending Balance	(22,245,614)		0 <b>\$0</b>	0 <b>\$0</b>	0 <b>\$0</b>	0 <b>\$0</b>	0 <b>\$0</b>	0 <b>\$0</b>	\$0	<u></u>
Exiding Datance		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Origination Fee	(\$114,856)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Exit Fee	(333,684)	0	0	0	0	0	0	0	0	0_
Mezzanine										
Total Interest		12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%
Beginning Balance	Total	\$0	\$0	\$0	\$716,932	\$1,500,000	\$1,500,000	\$1,500,000	\$1,500,000	\$1,500,000
Proceeds	1,500,000	0	0	716,932	783,068	0	0	0	0	0
Beginning Interest Accrual		0	0	0	0	7,169	22,669	37,669	53,169	68,669
Current Period Interest	874,669	0	0	0	7,169	15,500	15,000	15,500	15,500	14,500
Interest Payoff	(874,669)	0	0	0	0	0	0	0	0	0
Ending Interest Accrual		0	0	0	7,169	22,669	37,669	53,169	68,669	83,169
Principal Repayment	(1,500,000)	0	0	0	0	0	0	0	0	0
Ending Balance		\$0	\$0	\$716,932	\$1,500,000	\$1,500,000	\$1,500,000	\$1,500,000	\$1,500,000	\$1,500,000
Equity Needed										
Equity Needed										
	Total									
Equity Needed	\$5,740,933	\$2,217,228	\$2,120,318	\$1,403,386	\$0	\$0	\$0	\$0	\$0	\$0
DSCR										
DSCR		0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000

Top Shelf City, State Annual CF Effective Gross Income Total Op. Building

Unlevered Levered

Unlevered Cashflow Total Lease-Up Number of Units Leased 175 120 55 120 68.6% 175 100.0% 175 100.0% 175 100.0% 175 100.0% Cumulative Units Leased 0 175 175 100.0% 175 175 100.0% Occupancy Average Monthly Rent 100.0% 0.0% 0.0% 100.0% 100.0% 1,144 1,211 1,247 1,284 1 323 1,363 1 404 1,446 1,489 Scheduled Base Rental Revenue \$8,375,374 \$0 \$0 \$892,406 \$2,321,570 \$2,542,560 \$2,618,837 \$0 \$0 \$0 \$0 \$0 \$0 Expense Reimbursement Other Income 61,267 275,701 18,571 83,570 17,123 29,835 85,242 77,055 Parking Income 52,515 5,683 14,677 15,918 16,236 Blank 2 Blank 3 Blank 4 Blank 5 General Vacancy (498,159) (120,168) (186,243) (191,748) (27,393) Concessions (87,649)(9,346)(24,304)(26,606)Bad Debt (175,297) (18,691) (48,609) (53,212) (54,785) Non-Revenue Units Effective Gross Income \$2,341,345 \$7,828,455 \$0 \$0 \$887,826 \$2,188,737 \$2,410,547 \$0 \$0 \$0 \$0 \$0 \$0 Operating Expenses (\$54,075) (\$226,230) \$0 (\$55,697) (\$57,368) (\$59,089) \$0 \$0 \$0 \$0 Repairs & Maintenance \$0 (11,474) (57,368) (28,684) (11,818) (59,089) (29,545) Monthly Services (45,246) (10,815) (54,075) (11,139) (55,697) 0 (226,230) (113,115) Advertising & Promotion (27,038)(27,849) (95,614) (76,491) (273,355) Payroll (377,049) (90.125) (92.829) (98,482) (301,640) (1,082,912) (72,100) (262,740) (74,263) (267,995) (78,786) (278,822) Real Estate Taxes Franchise Tax (4.188) (446) (1.161) (1.271) (1.309) Insurance Blank 1 (113,115) (27,038) (28,684) (29,545) Blank 2 Blank 3 Blank 4 Blank 5 Management Fee
Total Operating Expenses (234,854) (\$2,724,577) \$0 \$0 (\$625,086) (\$680,141) (\$700,549) (\$718,801) \$0 \$0 \$0 \$0 \$0 Net Operating Income \$5,103,878 \$0 \$0 \$262,740 \$1,508,596 \$1,640,796 \$1,691,746 \$0 \$0 \$0 \$0 \$0 \$0 (\$8,878) Project Management Fee (\$78,285) \$0 \$0 (\$21,887) (\$23,413) (\$24,105) \$0 \$0 \$0 \$0 \$0 \$0 (188,924) \$4,836,669 (59,089 \$1,608,551 Cash Flow after Vacancy & Reserve \$1,434,326 \$1,560,015 \$233,777 \$0 \$0 \$0 \$0 **Building Schedule** Land Purchase (\$2,000,000) (\$2,000,000) \$0 \$0 Soft Costs Construction Management Fee \$0 Architect-Base Building Market Study A&E Insurance Environmental (ESA, Radon) Appraisal (Preliminary & Final Reports Utility Consumption Analysis Supplies General Partner Development Fee Independent A&E Cost Review Lawyer Fees Legal & Organizational Expense Title & Recording On-Site Leasing Personnel Real Estate Taxes During Construction Land Survey Developer Fee Soft Cost Contingency Preliminary Soft Costs (5,500,000) (5,500,000) Working Capital Subtotal: Soft Costs (92,696) (92,696)(\$5,592,696) (\$5,592,696) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 Hard Costs Structures Hard Costs \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 Land Improvements General Requirements Builder's Overhead P&P Bond Premium FF&E Other Construction Fees-Impact Fees/Permit Materials Testing Umbrella Insurance Hard Cost Contingency Preliminary Construction Costs Subtotal: Hard Costs (19,851,125) (\$19,851,125) (19,851,125) (\$19,851,125) \$0 niction Total (\$25,443,821) \$0 (\$25,443,821) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 Gross Sale Proceeds \$36,721,233 \$36,721,233 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 Disposition Costs (459,015) (459 015) Total \$36,262,218 \$0 \$36,262,218 \$0 \$0 \$0 \$0 Unlevered Cashflow \$13,655,065 (\$2,000,000) (\$25,443,821) \$233,777 \$1,434,326 \$1,560,015 \$37,870,769 13,655,065 13,655,065 13,655,065 13,655,065 13,655,065 13,655,065 Cumulative Unlevered Cashflow (27,443,821) (27,210,045) (25,775,719) (24,215,704) 13,655,065 1.5 Multiple Peak Capital (\$27,536,518 Net Profit \$13,655,065

Levered Cashflow													
Construction Loan Origination Fee Construction Loan Interest Expense Construction Proceeds Construction Proceeds Construction Proceeds Construction Proceeds Construction Proceeds Construction Principal Repayment Working Capital Release Senior Debt Drigination Fee Senior Debt Exit Fee Senior Debt Principal Amortization/Repayment Senior Proceeds Refi Debt Origination Fee Refi Debt Origination Fee Refi Debt Drincipal Amortization/Repayment Refi Debt Principal Paydown Refi Debt Final Repayment Refi Debt Final Repayment Refi Proceeds Mezz Debt Proceeds Mezz Debt Proceeds Mezz Debt Interest Pay Mezz Debt Interest Pay Mezz Debt Principal Amortization/Repayment Levered Cashflow Community Levred Cashflow Pauk Month Levered Summary IRR	Total (\$217,228) (325,842) (1,795,442) (21,722,798) (21,722,798) (22,722,798) (21,722,798) (21,722,798) (108,614) (323,691) (21,722,798) (114,856) (333,684) (2,067,862) (725,533) (22,245,614) (22,971,147 1,500,000) (874,669) (1,500,000) (8,996,226)	(\$217,228) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$0 0 (338,774) 20,758,890 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$0 0 (964,539) 638,066 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$0 (325,842) (492,130) 325,842 (21,722,798) 0 (00,614) (323,691) (589,647) (21,722,798) 0 0 0 0 22,971,147 0 0 0 \$1,053,737 (4,687,195) f	\$0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0							
Multiple         2.2x           Peak Capital         (\$5,740,933)           Net Profit         \$6,996,226													
Construction  Beginning Balance Proceeds Interest Reserve Interest Expense Principal Repayment Ending Balance	Total 21,722,798 976,839 (1,795,442) (21,722,798)	\$0 0 0 0 0 0 \$0	20,758,890 338,774 (338,774) 0	\$20,758,890 638,066 638,066 (964,539) 0 \$21,396,956	\$21,396,956 325,842 0 (492,130) (21,722,798) \$0	\$0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 \$0	\$0 0 0 0 0 0	\$0 0 0 0 0 0 0	\$0 0 0 0 0 0	\$0 0 0 0 0 0	\$0 0 0 0 0 0	\$0 0 0 0 0 0 \$0
Senior  Beginning Balance Proceeds Payment Interest Expense Principal Portion Principal Repayment Ending Balance Origination Fee	Total 21,722,798 (733,024) (589,647) (143,376) (21,579,422)	\$0 0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 0 \$0	\$0 21,722,798 (733,024) (589,647) (143,376) (21,579,422) \$0	\$0 0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 0	\$0 0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 0 0 50	\$0 0 0 0 0 0 \$0
Origination Fee Exit Fee	(\$108,614) (323,691)	\$0 0	0	\$0 0	(\$108,614) (323,691)	\$0 0	0	\$0 0	90	90	90	0	\$0 0
Refi  Beginning Balance Proceds Payment Interest Expense Principal Portion Principal Repayment Ending Balance Origination Fee	Total 22,971,147 (2,793,394) (2,067,862) (725,5533) (22,245,614)	\$0 0 0 0 0 0 0 <b>\$0</b>	\$0 0 0 0 0 0 0 <b>\$0</b>	\$0 0 0 0 0 0 <b>\$0</b>	\$0 22,971,147 0 0 0 \$22,971,147 (114,856)	\$22,971,147 0 (1,396,697) (1,040,800) (355,897) 0 \$22,615,250	\$22,615,250 0 (1,396,697) (1,027,062) (369,635) (22,245,614) \$0	\$0 0 0 0 0 0 0 <b>\$0</b>	\$0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 \$0	\$0 0 0 0 0 0 0 0	\$0 0 0 0 0 0 \$0
Exit Fee	(333,684)	0	0	0	(114,856)	0	(333,684)	0	0	0	0	0	0
Mezzanine Total Interest		12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%
Beginning Balance Proceeds Beginning Interest Accrual Current Period Interest Interest Payoff Ending Interest Accrual Principal Repayment Ending Balance	Total 1,500,000 874,669 (874,669) (1,500,000)	\$0 0 0 0 0 0 0 0 0 \$0	\$0 1,500,000 0 144,169 0 144,169 0 \$1,500,000	\$1,500,000 0 144,169 182,500 0 326,669 0 \$1,500,000	\$1,500,000 0 326,669 182,500 0 509,169 0 \$1,500,000	\$1,500,000 0 509,169 182,500 0 691,669 0 \$1,500,000	\$1,500,000 0 691,669 183,000 (874,669) 0 (1,500,000) \$0	\$0 0 0 0 0 0 0	\$0 0 0 0 0 0 0 0 0	\$0 0 0 0 0 0 0	\$0 0 0 0 0 0 0 0	\$0 0 0 0 0 0 0	\$0 0 0 0 0 0 0
Equity Needed  Equity Needed	Total \$5,740,933	\$2,217,228	\$3,523,705	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
DSCR DSCR	· '	0.0000	0.0000	0.2724	1.2314	1.1748	0.7448	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000

Waterfall	2019	2019	2019	2019	2019	2019	2019	2020	2020	2020	2020	2020	2020
Month Date	0 Jun-19	1 Jul-19	2 Aug-19	3 Sep-19	4 Oct-19	5 Nov-19	6 Dec-19	7 Jan-20	8 Feb-20	9 Mar-20	10 Apr-20	11 May-20	12 Jun-20
Promote Splits	<b>J</b> 22	J.III 05	1	aup os		2,0,1		J 23				, 22	J
Deal Cashflow	(\$2,217,228)	(\$2,120,318)	(\$1,403,386)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Future Cash Needs	(\$5,806,383)	(\$3,589,155)	(\$1,468,836)	(\$65,450)	(\$65,450)	(\$65,450)	(\$65,450)	(\$65,450)	(\$65,450)	(\$65,450)	(\$65,450)	(\$65,450)	(\$65,450)
Beginning Cash Balance	\$0 5.740.022	\$3,523,705	\$1,403,386 0	\$0 0									
Capital Called Cash Reserved	5,740,933 0	0	0	0	0	0	0	0	0	0	0	0	0
Cash Needs Ending Cash Balance	(2,217,228) \$3,523,705	(2,120,318) \$1,403,386	(1,403,386) \$0	0 \$0									
	95,525,705	21,405,500	30	30	90	20	90	90	90	90	30	30	90
Limited Partners = 85.0% Total Cash Flow Available	(\$5,740,933)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Limited Partners to First Hurdle (9.0%) IRR Check	(4,879,793) 9.0%	0	0	0	0	0	0	0	0	0	0	0	0
General Partner to First Hurdle	(\$861,140)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IRR Check	9.0%												
First Promote Splits (17.6% Promote)													
Excess Cash Flow Limited Partners to Second Hurdle (12.0%)	(4.070.703)	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0
IRR Check	(4,879,793) 12.0%	v	v	v		v	Ü	V	V	· ·	· ·	Ů	· ·
General Partner to Second Hurdle	(861,140)	0	0	0	0	0	0	0	0	0	0	0	0
IRR Check First Promote	12.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
That Fromote		30	Ž()	20	20	20	90	90	Ş0	Ž()	20	30	90
Second Promote Splits (29.4% Promote)		-						-	-			-	
Excess Cash Flow Limited Partners to Third Hurdle (14.0%)	(4,879,793)	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0	\$0 0
IRR Check	14.0%												
General Partner to Third Hurdle IRR Check	(861,140)	0	0	0	0	0	0	0	0	0	0	0	0
Second Promote	14.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<u>Third Promote Splits (35.3% Promote)</u> Excess Cash Flow		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Limited Partners to Forth Hurdle (9999.0%)	(4,879,793)	0	0	0	0	0	0	0	0	0	0	0	0
IRR Check	15.9%												
General Partner to Fourth Hurdle IRR Check	(861,140) 15.9%	0	0	0	0	0	0	0	0	0	0	0	0
Third Promote		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Final Promote Splits (9999.0% Promote)													
Excess Cash Flow		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Limited Partner Final Equity Distribution General Partner Final Equity Distribution		0	0	0	0	0	0	0	0	0	0	0	0
Fourth Promote		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Limited Partner Analysis													
Total Investor Cash Flows	(\$4,879,793)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Capital to Limited Partner IRR Check	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)	(\$4,879,793)
IKR Cneck	15.9%												
Limited Partner Summary Statistics	45.00/												
IRR Peak Capital	15.9% \$4,879,793												
Net Profits	\$4,988,161												
Profit Multiple	2.0x												
General Partner Analysis													
Total General Partner Cashflows	(861,140)	0	0	0	0	0	0	0	0	0	0	0	0
Total Promote Total General Partner Cashflows	(\$861,140)	0 \$0	90 \$0	0 \$0	0 \$0	0 \$0	9 \$0	0 \$0	0 \$0	0 \$0	0 \$0	0 \$0	0 \$0
Cumulative Cashflow to General Partner	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)	(861,140)
IRR Check	28.2%												
General Partner Summary Statistics	(8001,140)												
IRR	28.2%												
Peak Capital Net Profits	\$861,140 \$2,008,065												
Profit Multiple	\$2,008,003 3.3x												
OK.	(\$861,140)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OK	0	0	0	0	0	0	0	0	0	0	0	0	0

Check to Cash Flows

neck to Cash Plows

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## Top Shelf City, State Lease Comps

Included Properties																													
Address	Property Name	CoStar *	# Studio Units	Ave SE	Asking Rent/SE	Concessions	# 1 Bedroom Unit	s Ave SE /	Asking Rent/SE	Concessions #	# 2 Bedroom Units	Ave SE	Asking Rent/ SF	Concessions	# 3 Bedroom Un	its Ave SE	Asking Rent / SE	Concessions	# 4 Bedroom Uni	ts Ave SE	Asking Rent/ SE	Concessions G	iross-up Factor - Age	Grossed-up Asking Rents Studio	Grossed-up Asking Rents 1BR	Grossed-up Asking Rents 2BR	Grossed-up Asking Rents 3BR	Grossed-up Asking Rent	ets 4BB Year Built
1201 E Apache Blvd	Park Place	4					285	698															1.00						2022
1205 E Apache Blvd	Nexa Apartments	4	42	598	\$2.23	0.8%	197	686	\$2.06	0.8%	138	989	\$1.77	0.8%	22	1317	\$2.20	0.9%					1.00	\$2.23	\$2.06	\$1.77	\$2.20		2017
1831 E Apache Blvd	Tempo at McClintock Station	4	42	605	\$1.93	0.8%	197	703	\$1.82	0.8%	156	1125	\$1.56	0.8%	27	1476	\$1.62	0.8%					1.00	\$1.93	\$1.82	\$1.56	\$1.62		2017
1616 N Central Ave	The Muse	4	69	540	\$2.58	8.3%	170	717	\$2.08	8.3%	117	1025	\$1.77	8.3%	11	1243	\$1.85	8.3%					1.00	\$2.58	\$2.08	\$1.77	\$1.85		2017
420 N Scottsdale Rd	Aura Watermark	4	2	585	\$2.39	6.3%	204	823	\$1.84	5.9%	118	1084	\$1.56	7.9%	36	1412	\$2.16	6.9%					1.00	\$2.39	\$1.84	\$1.56	\$2.16		2019
1050 S Terrace Rd	The Vertex	4					29	640	\$2.26	0.3%	20	1035	\$1.96	0.3%	17	1205	\$2.19	0.3%	120	1499	\$2.26	0.3%	1.05		\$2.37	\$2.06	\$2.30	\$2.37	2015
1 E Camelback Rd	One Camelback	4	15	472			45	698			65	968			35	1201							1.00						2020
920 S Terrace Rd	Sterling 920 Terrace	4	22	470	\$2.78	0.5%	29	646	\$2.31	0.5%	56	913	\$2.27	0.5%					153	1457	\$2.30	0.5%	1.00	\$2.78	\$2.31	\$2.27		\$2.30	2018
323 E Veterans Pky	University House Tempe	4	20	430	\$2.83	0.3%	24	629	\$2.13	0.3%	65	791	\$2.36	0.3%	65	1295	\$2.42	0.3%	65	1373	\$2.43	0.3%	1.05	\$2.97	\$2.24	\$2.48	\$2.54	\$2.55	2013
7025 E Via Soleri Dr	Broadstone Waterfront	4	46	614	\$2.99	0.5%	136	731	\$2.76		76	1132	\$2.81	0.5%									1.05	\$3.14	\$2.90	\$2.95			2015
																							1.00						
																							1.00						
																							1.00						
																							1.00						
																							1.00						
Average			32	539	\$2.38	2.5%	132	697	\$1.56	2.4%	90	1007	\$1.74	2.4%	30	1307	\$1.81	3%	113	1443	\$2.31	0%	1.01	\$2.41	\$1.58	\$1.77	\$1.85	2.374282544	2017

#### Sale Comps

Included Properties								
Address	Property Name	<u>CoStar</u> *	Sale Date	Sale Price	Price/Unit	Price/SF	Cap Rate	<u>Year Built</u>
6515 W McDowell Rd	Westover Parc	4 Star	9/3/2019	\$12,250,000	\$118,932	\$132.43	6.06%	2002
10350 W McDowell Rd	Aventura	4 Star	7/9/2019	\$65,400,000	\$160,294	\$177.51		2000
2005 N 103rd Ave	Zinc	4 Star	6/28/2019	\$80,000,000	\$200,000	\$178.96		2018
8400 W Virginia Ave	West Town Court	4 Star	5/17/2019	\$42,000,000	\$153,284	\$179.76		2009
3065 N 67th Ave	La Estrella Vista	4 Star	5/16/2019	\$13,375,000	\$139,322	\$124.19		2008
101 N 91st Ave	Copper Cove Apartments	3 Star	5/21/2018	\$22,458,000	\$98,500	\$97.84		2003
8400 W Virginia Ave	West Town Court	4 Star	9/27/2017	\$34,475,000	\$125,821	\$147.55	5.53%	2009
11120 W Van Buren St	Versante Apartment Homes	4 Star	8/29/2017	\$45,650,000	\$135,863	\$141.01	5.10%	2007
1700 N 103rd Ave	Oceana Apartment	4 Star	6/9/2017	\$30,750,000	\$128,125	\$150.00	5.40%	2004
12115 W Van Buren St	Coldwater Springs Apartments	4 Star	10/5/2016	\$40,966,500	\$136,101	\$142.35	5.27%	2007
4410 N 99th Ave	Tamarron Apartments	4 Star	4/28/2016	\$38,250,000	\$116,615	\$75.45		2006
12175 W McDowell Rd	Ashton Pointe	4 Star	2/29/2016	\$42,500,000	\$135,350	\$142.03		2009
10350 W McDowell Rd	Aventura	4 Star	12/9/2015	\$42,240,000	\$103,529	\$114.65	5.44%	2000
105 N Links Dr	Club at Coldwater Springs	3 Star	12/1/2014	\$24,000,000	\$95,617	\$93.18		2004
1700 N 103rd Ave	Oceana Apartment	4 Star	9/26/2014	\$23,150,000	\$96,458	\$112.93	5.97%	2004
8550 W McDowell Rd	Del Mar Apartments	4 Star	8/30/2013	\$14,400,000	\$100,000	\$98.73	5.88%	2008
6515 W McDowell Rd	Westover Parc	4 Star	1/2/2013	\$5,300,000	\$53,535	\$65.03		2002
Total/Average				\$33,950,853	\$123,373	\$127.86	5.58%	2006

#### LIBOR

As of: 5/21/2021
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Date	Rate	Date	Rate
5/26/2021	0.09%	5/31/2021	0.0920%
6/28/2021	0.10%	6/30/2021	0.1033%
7/26/2021	0.10%	7/31/2021	0.1038%
8/26/2021	0.10%	8/31/2021	0.0968%
9/27/2021	0.10%	9/30/2021	0.0963%
10/26/2021	0.11%	10/31/2021	0.1064%
11/26/2021	0.12%	11/30/2021	0.1243%
12/27/2021	0.14%	12/31/2021	0.1381%
1/26/2022	0.14%	1/31/2022	0.1448%
2/28/2022	0.14%	2/28/2022	0.1431%
3/28/2022	0.14%	3/31/2022	0.1411%
4/26/2022	0.14%	4/30/2022	0.1414%
5/26/2022	0.15%	5/31/2022	0.1473%
6/27/2022	0.16%	6/30/2022	0.1583%
7/26/2022	0.17%	7/31/2022	0.1737%
8/26/2022	0.19%	8/31/2022	0.1934%
9/26/2022	0.22%	9/30/2022	0.2166%
10/26/2022	0.24%	10/31/2022	0.2436%
11/28/2022	0.27%	11/30/2022	0.2747%
12/26/2022	0.30%	12/31/2022	0.3015%
1/26/2023	0.34%	1/31/2023	0.3365%
2/27/2023	0.37%	2/28/2023	0.3688%
3/27/2023	0.40%	3/31/2023	0.4030%
4/26/2023	0.44%	4/30/2023	0.4376%
5/26/2023	0.47%	5/31/2023	0.4729%
6/26/2023	0.51%	6/30/2023	0.5102%
7/26/2023	0.55%	7/31/2023	0.5509%
8/28/2023	0.60%	8/31/2023	0.5974%
9/26/2023	0.64%	9/30/2023	0.6414%
10/26/2023	0.69%	10/31/2023	0.6881%
11/27/2023	0.74%	11/30/2023	0.7363%
12/26/2023	0.79%	12/31/2023	0.7863%
1/26/2024	0.84%	1/31/2024	0.8394%
2/26/2024	0.89%	2/29/2024	0.8887%
3/26/2024	0.94%	3/31/2024	0.9419%
4/26/2024	0.99%	4/30/2024	0.9904%
5/27/2024	1.04%	5/31/2024	1.0364%
6/26/2024	1.09%	6/30/2024	1.0885%
7/26/2024	1.13%	7/31/2024	1.1337%
8/26/2024	1.18%	8/31/2024	1.1763%
9/26/2024	1.22%	9/30/2024	1.2240%
10/28/2024	1.27% 1.30%	10/31/2024	1.2671%
11/26/2024		11/30/2024	1.3045%
1/26/2024	1.34% 1.38%	1/31/2024	1.3413% 1.3772%
1/27/2025	1.38%	1/31/2025	
2/26/2025	1.4170	2/28/2025	1.4118%